



22<sup>nd</sup> March, 2017

To: All External Production and Service Suppliers to Ford Motor Company

**RE: Launch of Ford Customer Specifics to IATF 16949**

Ford is pleased to announce the launch of the Ford customer specifics to IATF 16949. These updates are in support of the release of IATF 16949, through alignment to the new standard structure and simplification of customer specifics. Customer specifics requirements for several OEMs' have been incorporated into the IATF 16949 standard, allowing deletion of those "common" requirements from each OEM's customer specifics.

The simplification of customer specifics has enabled more effective audit preparation for IATF 16949 certification, ensuring more robust review of OEM requirements at each certified supplier location.

**Key Areas Simplified**

The following areas of the Ford Customer Specifics to IATF 16949 have been simplified as compared with the corresponding requirements for ISO/TS 16949:

- Quality Operating System metrics
- Measurement Systems Analysis
- Location of Ford Engineering Standards
- Record retention requirements
- Control Plan requirements
- Sub-tier supplier assessment
- Process capability
- Heat Treat submission and ratings

**Key Requirements Deleted**

Examples of requirements that have been deleted because they are now incorporated into IATF 16949:

- Lean manufacturing
- Preparation of FMEAs
- Focus on Prevention
- Sub-tier supplier part approval
- Predictive and preventive maintenance
- Internal auditor training

**Key Enhancements**

Two areas have been enhanced, clarifying new requirements in the IATF 16949 standard:

- Risk Management
- Corporate Responsibility

**Deployment**

The IATF 16949 customer specifics are available through <https://web.qpr.ford.com/sta/> and are effective 1<sup>st</sup> May 2017.

If you have additional questions on Ford Motor Company certification requirements, please contact:  
Russ Hopkins (313 390 2796) [rhopkins@ford.com](mailto:rhopkins@ford.com)

*Sue Leone*

Sue Leone  
Executive Director  
Global Supplier Technical Assistance